



Product Manager

Semiconductor devices provide the foundations on which progress in the technology sector are enabled. From Smartphones to Artificial Intelligence, 5G communications to autonomous vehicles, all are made possible through advances in semiconductor processes. Scaling these processes requires sub-nanometer measurement of increasingly complex 3D structures to enable more powerful devices. At **Infinitesima** we have pioneered a revolutionary atomic precision 3D metrology technology which has been qualified by leading companies in the semiconductor industry and we believe is essential for continued progress. To quote Lord Kelvin, *'If you can't measure it you can't improve it!'*. Come and join our dynamic team to enable the semiconductors for tomorrow's technological developments.

Do you have experience in Product Management, we currently have an exciting opportunity for a Product Manager to join our Marketing team.

The prime function of the role is to provide leadership and technical direction for the business/engineering team to ensure that products are developed to meet or exceed customer requirements.

Location: Abingdon

Reporting to: Product Marketing Director

The Opportunity:

The position of Product Manager is to own the Infinitesima product roadmap and vision within Infinitesima. The individual is required to understand the customer's key use cases, the applications for the Infinitesima products, and overall market landscape. Own product requirements and understand and champion the products value proposition. Manage the interface from the customer and market to product development and technology innovation. There is an element of business development expected in this role, with Product Management acting as the primary technical customer contact.

Key Responsibilities:

- Act as the primary technical customer contact and product commitment management owner.
- Provide leadership and technical direction for the business/engineering team to ensure that products are developed to meet or exceed customer requirements.
- Responsible for Market Requirements Definition for all approved development projects.
- Analyse market for key trends and inflection points.
- Define and prioritise the product roadmap.
- Respond to market inflections and drive revenue.
- Have ownership of the Product Life Cycle, providing continuous feedback to the PLC engineering team - Product introduction to End of Life (EOL).
- Develop value proposition, positioning and competitive analysis.
- Develop compelling product sales/marketing plans (go-to-market plans) and presentation material/collateral.
- Evaluate customer priority to achieve business objectives.
- Work cross-functionally across engineering, operations, service, and sales to manage product roadmap.
- Respond to and manage customer acceptance requirements.
- Communicating effectively with a diverse set of global peers and customers.

Personal Qualities:

- Strong project management skills. Experience of product related management experience.
- Understanding of complex equipment Product Life Cycles within a commercial business environment.
- Familiar with segmentation strategies, positioning and competitive analyses.
- Excellent communicator - Fluency in written and oral technical English with strong presentation skills
- Ability to build and develop excellent relationships at all levels, internally with company colleagues and externally with customers/suppliers.
- Excellent organisational, time management, decision-making, strong influencing and negotiating skills.
- Completer / finisher mentality to deliver strategy fulfilment through sound tactical implementation.
- Tenacity in achieving objectives to deadlines and high energy levels to execute business decisions.
- Excellent analytical skills - the ability to assimilate and analyse base data and provide commercially sound and viable business solutions.
- Goal focused, reputation for delivery and a passion for service excellence.

Education / Qualifications:

- Bachelor's Degree - Physical Sciences, Engineering discipline or equivalent and relevant professional qualification

Professional Skills/ Abilities:

Essential

- Experience at an international level in Infinitesima core technology areas, either Semiconductor Industry, Atomic Force Microscopy, or Scientific Instrument based
- Product management experience

Preferred

- Knowledge of working with/supporting global semiconductor end-users.

Benefits:

In addition to a competitive salary and an annual bonus. Infinitesima offers flexible working hours, hybrid working, 25 days annual leave, death in service and private health care benefits, personal pension contributions of 4% with salary sacrifice and a generous EMI Share scheme.

All qualified applicants will receive consideration for employment without regard to race, colour, religion, sex, sexual orientation, gender identity, national origin, or disability.

Note to recruitment agencies: Infinitesima Ltd only works with approved agencies and does not accept unsolicited agency CVs. Please do not submit candidate details in response to this advert, or to any Infinitesima Ltd employees. Infinitesima Ltd is not responsible for any fees related to unsolicited CVs.